### Crystal Lake Cottagers Association Annual General Meeting June 19th, 2023 7:00 p.m. – Virtual Zoom meeting

President, John Fernandes opened the meeting at 7:00 p.m., there were 57 unique attendees online (many screens had more than one attendee).

### Call to Order (John Fernandes);

John Fernandes called the meeting to order. He welcomed all our members and introduced the Executive group. John outlined the agenda, meeting format and housekeeping rules.

John reviewed our Sponsor/Advertisers and gave a big thank you to all of them.

### **Previous Minutes (Sharon Brickman):**

Sharon Brickman advised that the 2022 AGM minutes had been posted on the CLCA website and asked if anyone had any questions or concerns, no one voiced any concerns.

Moved by Jeff McInnis and seconded by Kathy Lee that the minutes from the 2022 AGM be adopted as posted on the CLCA website. An on-line show of hands was conducted, no objections were brought forward and the motion was carried.

## <u>Financial Report: (Carol Ing)</u>; Copies of the financial documents are contained within the slide deck for this meeting and will be posted on the CLCA website along with the minutes.

-Carol Ing reviewed and explained the financial documents (financial statements and budget, details in the slide deck to be posted).

-The CLCA financial documents are audited annual by Terri McKinnon, CPA. Thank you Terri for conducting this work on behalf of CLCA.

Moved by Gloria McLaughlin and seconded by Linda McKessock that the 2023 financial report be adopted as posted. An on-line show of hands was conducted, no objections were brought forward, the motion was carried.

### Membership: (Linda M)

Linda advised that for the 2022 membership year, we had 288, this is a very positive number and provides a good representation of the lake.

Members are encouraged to talk with neighbors, etc. to promote CLCA to increase membership.

It is very important to keep our membership numbers up in order to ensure that we have a strong voice and recognition with regulatory agencies.

Thank you to all our members.

### Lake Testing Program;

-Nikita Siappas and Shawn Baldwin (our current Lake Stewards) introduced themselves and each provided a brief bio.

-Thank you to Jack Terzian for serving as our Lake Steward for the past few years.

-Nikita and Shawn have begun their testing for 2023;

-they will be working with Trent University and the lake partner program

-oxygen decline testing will be conducted

-testing will take place in several locations around the lake

-a recent secchi disk reading was 6m

-testing for a variety of invasive species is planned;

-zebra mussels are plentiful

-there is consideration being given to having an invasive species education campaign at a one of the boat launches in 2023

### **Umbrella Organizations that CLCA supports;**

-FOCA - Provides many services to member organizations (see FOCA.CA) for a list of member benefits

-CEWF - the "voice" of the Trent Canal reservoir lakes

### **Outreach (CLCA financial support);**

-Kinmount Food Bank;

-Kinmount Gazette

-Music in the Park – July 6<sup>th</sup>, CLCA is supporting "The Wanted"

-Minden ER closure campaign

### **General Programs**

-volunteers maintain and manage the rock markers and Gulls Island light – many thanks to everyone who plays a role in this

-Trent Lakes have just completed a fire fighter recruitment process and we are hoping for new volunteers for the Galway Hall station (currently there are 3 to protect this whole area) -CLCA has a portable fire pump housed at 23 West Peter's Island Road, CLCA (in conjunction with the local fire department), will conduct demos for members; (please contact; crystallakecommunityassociation@gmail.com)

-Nevil Knupp has volunteered to manage getting the older/larger pump repaired – Thank you to Nevil

-CLCA facebook page now has over 1700 members

### **Events/Activities;**

-a successful road side clean-up took place May 13 and 14th

-a great time was had by all at the first every Name that Tune event held on June 24th

-2023 Canada Day Floatilla; July 1/23 check e-mails and facebook for details

-CLCA sponsoring "The Wanted" on July 6/23 at Music in the Park in Kinmount Park, this event runs all summer long on Thursday evenings (www.kinmount.ca)

-we are planning for another Haunt the dock event – more information to follow on our website and FB

-First Aid/CPR – see CLCA facebook page for possible dates and poll related to interest levels -we are planning for another Haunt the dock event – more information to follow on our website and FB

-Several other local events were mentioned;

-Strawberry Supper at the Galway Hall; July 1/23 (<u>www.kinmount.ca</u>)

-Crystal Lake's got Talent, August 12, 9p.m. McInnis Cottage (CLCA FB for details)

-25<sup>th</sup> Anniversary Journey for Health, Sunday, August 13, 9-1, Austin Sawmill Heritage Park; -Walk/bike/jog to support the Kinmount and District Health Centre (funding for Health Care team recruitment, building improvements). Gather pledges or make a donation. Draw prizes and pancake breakfast

-see <u>www.kinmount.ca</u> for local attractions

### Actions of the Executive/Board;

Moved by Andrew Gurlesky and Seconded by Anthony Worona that the actions of the Executive and Board be approved. An on-line show of hands was conducted, no objections, motion carried.

#### Cottage Succession Planning Podcast;

-a 15 minutes audio podcast related to option and ideas for Cottage Succession Planning was played. This podcast is available at; Cottagelife.com, choose podcasts at the top and go to Season 1, episode #4

### Estate Tax Planning;

-Emmanuel Athanassakos gave an interesting 15 minute overview of estate tax planning considerations. Emmanuel's slides are attached to these minutes

#### Fire Preparedness;

-Jeff McInnis gave an overview of his family's personal experience with a home fire on Crystal Lake. Jeff presented lessons learned and great tips for making some changes at your home that can save valuable time during a fire event. Jeff's slides are available on the CLCA website under news and events

Thank you to our presenters.

#### Adjournment;

-John Fernandes made a motion that the 2023 AGM be adjourned, this was seconded by Bill Phillips, An on-line show of hands was conducted, no objections, motion carried





## **Crystal Lake Community Association**





# Agenda

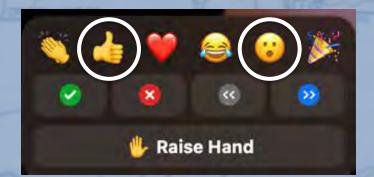
- Call to order
- Welcome and introductions
- Approval of minutes of 2022 AGM
- Executive reports
- General Program Report
- Approval of Directors actions
- Lake Stewardship/Water Quality Update
- Guest speakers:
  - Lessons Learned Jeff McInnis
  - Video Peter Lillico Succession Planning
  - Video Emmanuel Athanassakos Estate Taxes
- Questions
- Motion to adjourn

# Welcome

- John Fernandes; President
- About this Zoom call:



- Everyone is muted; please use 'Chat' box
- We have time for general questions at the end of the meeting; however, the 'Chat' box is being monitored for any questions that may arise during
- Voting is on the honour system for CLCA members only



To vote Yay, use 'Thumbs Up' emoji To vote Nay, use 'Surprised Face' emoji

Access to this AGM recording & minutes will be made available











JENN HAWTHORN Sales Representative

Office: 705-880-2255 Cell: 905-269-0857

jennhawthorn@gmail.com







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Greg Mcinnis BComm, REALTOR®, Sales Rep.

Not intended to solicit clients currently under contract with another Brokerage



# Introductions

- John Fernandes; President
- Christine Brickman; Vice-President
- Carol Ing; Treasurer
- Sharon Brickman; Secretary
- Linda Mielewczyk; Membership
- Board Members:
  - Mike Leblanc
  - Rainey Weidauer
  - Shannon Jonas
- Lake Stewards
  - Shawn Baldwin; Nikita Siappas







## **Approval of 2022 AGM Minutes**

- Sharon Brickman; Secretary
- AGM minutes (and minutes of all CLCA Board meetings available from the Minutes drop down menu on the CLCA website)

https://CRYSTALLAKECOTTAGERS.CA/#CLCA\_Meeting\_Minutes
Motion to accept 2022 minutes

• Vote



To vote Yay, use 'Thumbs Up' emoji To vote Nay, use 'Surprised Face' emoji



# **Treasurer's Report**

- Carol Ing; Treasurer
- Treasurer Position Update
- Financial Report:
  - 1. 2022 Financial Summary (and 2021 comparison)
  - 2. 2023 Budget









## **2022 Financial Summary**

mmunity Association	1	1	1	1	1						-			
CLCA														
FINANCIAL SUMMARY		0.01.0001		0.01.0000				0004.0						
FOR THEYEAR 2022		C 31, 2021	and the second	C 31,2022		Budget		2021A				2022B v		
AS AT DEC 31, 2022	10	ITAL	10	ITAL		TOT/	9L	Diffe	erenc	e	[	Diffe	renc	8
	DR	CR	DR	CR		DR	CR	DR		CR		DR		CR
INCOME														
MEMBERSHIP	_	\$ 5,080.00		\$ 5,920.00			\$ 5,080.00		\$	840.00			\$	840.00
AD VERTI SING REVENUE		\$ 3,950.00		\$ 3.564.00			\$ 3,390.00		\$	(386.00)			\$	174.00
DONATIONS		\$ 928.00		\$ -									\$	-
COMMUNITY EVENTS		\$ 800.00		\$ -			\$ 600.00		s	(800.00)			\$	(600.00)
LOGO REVENUE		\$ -		\$ 290.00			\$ 460.00		\$	290.00	1		\$	(170.00)
DANCE REVENUE		\$ -		\$ -						200.00				, <i>ii</i> 0.00j
DISBURSEMENTS														
ASSOCIATE MEMBERSHIP	\$ 1,426.00		\$ 1.325.00		\$	1,400.00		\$ 101.00			\$	(75.00)		
MAILINGS	\$ 17.00		\$ 882.31		\$	650.00		\$ (865.31)			\$	232.31		
	¢ 3 5 40 53		¢ 0.704.05		~	2,000,00		r (247.52)			~	404.05		
	\$ 3,546.53		\$ 3,764.05		\$	3,600.00	I	\$ (217.52)			\$	164.05		
WEB MAINTENANCE	\$ 846.77		\$ 687.00		\$	850.00		\$ 159.77			\$	(163.00)		
NAVIGATIONAL AIDS	\$ 566.62		\$ 2,229.72		\$	1,250.00		\$ (1,663.10)			\$	979.72		
SIGNS/MAINTENANCE	\$ 939.68		\$ 1.414.01		\$	3,150.00		\$ (474.33)			\$	(1,735.99)		
NAME CHANGE EXPENSE	\$ 56.44		\$ -		\$	-		\$ 56.44			\$			
DEPRECIATION EXPENSE	\$		\$ 232.89		\$	-		\$ (232.89)			\$	232.89		
	\$ -		\$ -					\$ -			\$	-		
INSURANCE	\$ 1,778.76		\$ 1,933.20		\$	1,956.90		\$ (154.44)			\$	(23.70)		
PAYPAL FEES	\$ 165.53		\$ 160.05		\$	180.00		\$ 5.48			\$	(19.95)		
BANK CHARGES	\$ 13.50		\$ 68.54		\$	-		\$ (55.04)			\$	68.54		
BALANCE	\$ 9,356.83	\$ 10,758.00	\$12,696.77	\$ 9,774.00	\$	13,036.90				(56.00)	\$	(340.13)		244.00
PROFIT/(LOSS)		\$ 1,401.17		\$ (2,922.77)			\$ (3,506.90	}	\$	3,395.94			\$	584.13
BALANCE SHEET											_			
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TD BANK - Dec 31, 2022	\$ 15,616.20		\$ 14,150.44		\$ 0	12,109.30		\$ (1,465.76)	1		\$ 0	2,041.14		
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PREPAID MEMBERSHIP	- <del>-</del>	\$ 3,480.00	- to	\$ 4.960.00	J.	-	\$ 3,480.00		\$	1,480.00	-D	-	\$	1,480.00
PREPAID ADVERTISING	1	\$ 275.00		\$ 4,960.00			\$ 3,480.00 \$ 275.00		3 5	(275.00)			3 5	(275.00)
FIRE PUMP Gross	\$ 2,587,70	\$ 215.00	\$ 2.587.70		\$	2,587.70	ψ 2,0.00	<b>\$</b> -	Ψ	(2) 0.001	\$	-	Ψ	(2) 0.001
Fire PUMP Depreciation 20%	\$ (258.77)		\$ (491.66)		\$	(258.77)		\$ (232.89)	1		\$	(232.89)	i	
ACCOUNTS PAYABLE	* 1520111	\$ -	* 1 <u>+011001</u>	\$ -	Ψ	1200.111	<b>\$</b> -	\$ 1202.00 <u>1</u>	\$	-	*	1202.001	\$	-
NET WORTH		\$ 14,209.25		\$ 11,286.48			\$ 10,702.35		\$	(2,922.77)			\$	584.13
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TOTALS	\$17,964.25	\$ 17,964.25	\$15,245.48	\$ 16,246.48	3	14,457.35	\$ 14,457.35	\$ (1,717.77)	\$	$\{1,717,77\}$	4	1,789.13	\$	1,789,13



## 2023 Budget

CLCA				
FINANCIAL SUMMARY				
FOR THEYEAR 2023		C 31, 2022	Budget	2023
AS AT DEC 31, 2023		TAL	TOT	
AS AT DEC 31, 2023	10		1017	
	DR	CR	DR	CR
INCOME		UI V	BIX	
MEMBERSHP		\$ 5,920.00		\$ 5,760.00
ADVERTISING REVENUE		\$ 3.564.00		\$ 4,125.00
DONATIONS		\$ -		•
COMMUNITY EVENTS		\$ -		\$ 500.00
LOGO REVENUE		\$ 290.00		
DANCE REVENUE		\$ -		
		•		
DISBURSEMENTS				
ASSOCIATE MEMBERSHIP	\$ 1,325.00		\$ 1,400.00	
MAILINGS	\$ 882.31		\$ 200.00	
COMMUNITY SUPPORT	\$ 3,764.05		\$ 3,600.00	
WEB MAINTENANCE	\$ 687.00		\$ 800.00	
NAVIGATIONAL AIDS	\$ 2,229.72		\$ 2,000.00	
SIGNS/MAINTENANCE	\$ 1,414.01		\$ 2,800.00	
NAME CHANGE EXPENSE	\$-		<b>\$</b> -	
DEPRECIATION EXPENSE	\$ 232.89			
	\$-			
INSURANCE	\$ 1,933.20		\$ 1,956.90	
PAYPAL FEES	\$ 160.05		\$ 180.00	
BANK CHARGES	\$ 68.54		\$ -	
BALANCE	\$ 12,696.77	\$ 9,774.00	\$ 12,936.90	\$ 10,385.00
PROFIT/(LOSS)		\$ (2.922.77)		\$ (2,551.90)
BALANCE SHEET				
			<del>\$</del> -	
TD BANK - Dec 31, 2022	\$14,150.44		\$ 11,598.54	
A/R PAYPAL - Dec 31, 2022	\$ (0.00)		\$ (0.00)	
INVENTORY - PRIZES	\$ -		\$ -	
PREPAID MEMBERSHIP		\$ 4,960.00		\$ 4,960.00
PREPAID ADVERTISING	A A FAR	\$-	<b>A A FA T - - - -</b>	\$ -
FIRE PUMP Gross	\$ 2,587.70		\$ 2,587.70	
Fire PUMP Depreciation 20%	\$ (491.66)	<i>c</i> -	\$ (491.66)	¢
ACCOUNTS PAYABLE		\$-		\$ -
		¢ 44 006 40		¢ 0.724.50
NET WORTH		\$ 11,286.48		\$ 8,734.58
TOTALS	\$ 16 246 49	\$ 16 246 49	\$ 13.694.58	\$ 13 604 59
IUIALS	<u>φ 10,240.46</u>	φ 10,240.48	JU 10,094.00	<u> 9 13,054.08</u>

## Financial Highlights

### 2022 Actuals

(reviewed independently by Terri McKinnon, CPA)

- \$9,700 raised (membership, advertising, events)
- Approx. \$12,700 in expenses
- Cash position \$14K

## 2023 Budget

- Budgeting for:
  - CLCA sign upgrades
  - Building another book exchange box
  - Upgrading all the Navigational aids (buoys, chains and reflectors)
  - Maintenance on 1 Fire Pump

## **Questions?**

### Motion to accept Treasurer's Report

## Vote

# Membership Report

- Linda Mielewczyk; Membership Director
- 2022 288 members
- 18% increase from 2022
- Membership Cards
- Benefits
- "Spread the Word"
- Volunteers always needed!





To purchase or renew your membership, visit: https://crystallakecottagers.ca (Payment options: credit card, e-Transfer, PayPal, or

# New Lake Stewards

- Shawn Baldwin and Nikita Siappas, Lake Steward
- Lake stewardship responsibility
  - 1. Water testing Lake Partner Program (LPP)
  - 2. Trent University Aquatic Research Program (TARP)
  - 3. Secchi disk testing
  - 4. Invasive species Zebra mussels, etc.

Reminder: Boat wake can and does drown loon nests and their young. Please watch your wake!

## **1. Lake Partners**









4.

### Federation of Ontario Cottagers' Association

 Supports the interests of Ontario's waterfront property owners (foca.on.ca)

### **Coalition for Equitable Water Flow**

- Works to implement equitable water management policy for the Trent-Severn Waterway (*cewf.typepad.com*)
- Slides to share from CEWF Sharon Brickman

### North Kawartha Lakes Association

- Promote the protection of our lakes
- Take water samples once per year and send us the results of the various tests.
- Trent University Aquatic Research Program (TARP) and MOE Lake Partners

We use your CLCA Membership and Sponsors to support these organizations!

## **2. Community Support:**

# Donations and organizations we support Kinmount Food Bank

# Kinmount Music in the ParkThe Wanted – Jul 6

Minden Hospital Emergency Closure
 Supported signage and petition
 For more information: www.mindenmatters.com



Thursdays 6:30 pm Austin Sawmill Park

### 3. Buoys Enhancement

Buoys that mark many rocks and shoals have been replaced with new – new chains and tags



Book Exchange Library and
 Big red chair at
 Crystal Lake White's Beach





4. Distribution continues for CLCA members - Crystal Lake Maps and 911 Magnets





 Trent Lakes Galway Fire Hall – Need for Volunteer Firefighters.
 CLCA fire pump, 23 West Peters Island Road – for a demo contact: crystallakecommunityassoc@gmail.com





6. Upcoming Events for 2023 season

- Spring Clean up May 13/14 (done)
- Name that Tune on Saturday June 24

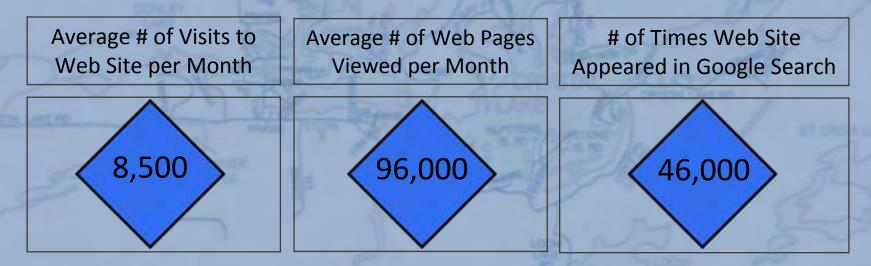




- Canada Day boat flotilla on Saturday July 1<sup>st</sup>
- Kinmount Music In the Park every Thursday
  - CLCA sponsored Thurs Jul 6<sup>th</sup> The Wanted
- Haunt the Docks DTBD

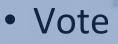


- 7. CLCA's online presence continues to grow:
- Facebook Group (crystalclca):
  - 1700 members (growing ~30 new members/month)
- Web analytics for May 2022- April 2023 (crystallakecottagers.ca):



# **Approval of Directors Actions**

 Motion to approve actions taken by the CLCA Executive and Board of Directors since the previous AGM





To vote Yay, use 'Thumbs Up' emoji To vote Nay, use 'Surprised Face' emoji







## **Guest Speakers**

- Lessons Learned Jeff McInnis
- Podcast Peter Lillico Succession Planning
   Cottagelife website: Season 2, episode 4, "Have you had the talk?
   Video Emmanuel Athanassakos – Estate Taxes



### Determining your Future Estate Tax Liability

How much in taxes will your beneficiaries owe when you pass away?

- Emmanuel Athanassakos, CIM, CFP
- Investment Advisor
- RBC Wealth Management



Wealth Monagement Dominion Securities

### Why is Estate Planning so Important?

1. To ensure your estate is distributed according to your wishes

2. To ensure the distribution of your estate is not a burden on your loved ones

3. To minimize taxes payable at death

### Strategies to Reduce Taxes Payable

- There are several strategies that one can use within estate planning to reduce or offset their taxes owed at death:
- Trusts
- Tax Exempt Insurance
- Gifting during your lifetime
- Charitable giving
- Which strategies you should use will depend on your situation and your estate goals...

# First, Step Back and Figure out the Problem

- The very first step is to figure out what your future estate tax liability will be. In other words, how much taxes will your estate owe when you die?
- Capital gains on a cottage is not the only estate tax liability you need to be aware of. Other assets that can trigger a tax liability upon death are:
- Investments held in a registered retirement account (RSP, RIF, LIF, LIRA, etc.)
- Unrealized investment gains on investments held in non-registered accounts
- Shares in a small business (business owners)
- Rental properties
- Other real estate not claimed as your principal residence



### myGPS<sup>™</sup> Report

Projection begins January 01, 2024 Created on April 18, 2023

Jane Stewart and Darryl Stewart

123 Colborne Street Fenelon Falls, ON KOM 1NO

#### Emmanuel Athanassakos, CIM, CFP

Investment Advisor 2 Bloor Street E, Suite 3000, Toronto, ON, M4W 1A8 416-699-4602 emmanuel.athanassakos@rbc.om



Wealth Management Dominion Securities



- Darryl Stewart
- Age 50
- Executive at Kawartha Dairy

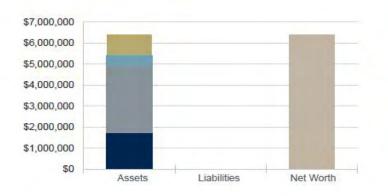


- Jane Stewart
- Age 48
- Business Owner Stewart Digital Ads
- Married for 20 years
- 2 children ages 18 and 16



### Financials

### **Current Net Worth**



	Jane	Darryl	Joint	Total
Personal Investable Assets	\$460,000	\$1,295,000	\$0	\$1,755,000
Lifestyle Assets	\$0	\$0	\$3,150,000	\$3,150,000
Corporate Investable Assets	\$500,000	\$0	\$0	\$500,000
Corporate Other Assets	\$1,000,000	\$0	\$0	\$1,000,000
Total Assets	\$1,960,000	\$1,295,000	\$3,150,000	\$6,405,000
Personal Liabilities	\$0	\$0	\$0	\$0
Total Liabilities	\$0	\$0	\$0	\$0
Net Worth (Assets - Liabilities)	\$1,960,000	\$1,295,000	\$3,150,000	\$6,405,000

Corporate Liabilities

-

Net Worth

### Personal Investable Assets

Ownership	Account Number	Institution	Account Type	Book Value	Market Value
Darryl Stewart		RBC	Non-Registered	\$450,000	\$600,000
Total Non-Registered				\$450,000	\$600,000
Jane Stewart		RBC	RRSP	\$0	\$350,000
Darryl Stewart		RBC	RRSP	\$0	\$600,000
Total RRSP				\$0	\$950,000
Jane Stewart		RBC	TFSA	\$0	\$110,000
Darryl Stewart		RBC	TFSA	\$0	\$95,000
Total TFSA				\$0	\$205,000
Total Personal Investable Ass	sets			\$450,000	\$1,755,000

Personal Liabilities

### Lifestyle Assets

Property Type	Ownership	Description	Year Purchased	Year Sold	Purchase Price	Market Value
Principal	Joint	Fenelon Falls Home			\$0	\$1,000,000
Secondary	Joint	Crystal Lake Cottage			\$400,000	\$1,500,000
Investment	Joint	Toronto Condo			\$450,000	\$650,000
Total						\$3,150,000

#### Corporate Investable Asset(s)

Ownership	Account Type	Description	RDTOH Balance	CDA Balance	Book Value	Market Value
Jane Stewart	Holding Company		\$0	\$0	\$350,000	\$500,000
Total						\$500,000

Corporate Investable Asset(s) - Corporate Investable Asset(s) refers to the investable assets held by the corporation. Book Value, Market Value, RDTOH Balance and/or CDA Balance in this report may have been provided by a source other than RBC Dominion Securities. As such, RBC Dominion Securities is not responsible for the completeness or accuracy of the information provided.

RDTOH - The RDTOH (Refundable Dividend Tax on Hand) is a notional account that keeps track of the amount of refundable Part I tax plus the Part IV tax that has been paid to the Canada Revenue Agency (CRA) but has not yet been recovered.

CDA - The CDA (Capital Dividend Account) accumulates the non-taxable/non-allowable portion of capital gains and capital losses. A positive balance in the CDA can be paid out to the shareholders as a tax-free capital dividend.

#### Investment Account Deposits

Client Name	Account Type	Description	Annual Amount	Start	End	Indexation Rate
Jane Stewart	Holding Company		\$50,000	2024	2040	0.00 %
Deposits to Corporate In	vestable Assets start Jan 1 and end De	c 31 for the Year selected.				

Dividend strategies may be found in the Cash Flow Assumptions section.

### Other Asset(s)

Ownership	Account Type	Asset Type	Description	Growth Rate Year	Sold Book Value	Market Value
Jane Stewart	Holding Company	Other	Advertising Agency Ownership	0.00 %	\$100	\$1,000,000
Total					\$100	\$1,000,000

Other Assets - Other Assets refers to the value of all forms of property. Purchase Price, Market Value and/or Growth Rate information are not provided by RBC Dominion Securities. As such, RBC Dominion Securities is not responsible for the completeness or accuracy of the information provided.



### **Cash Flow Assumptions**

### Incomes & Inflows

Client Name	Income Type	Description	Annual Amount	Start	End	Indexation Rate
Jane Stewart	Employment Income	Salary	\$90,000	2024	2040	2.00 %
Darryl Stewart	Employment Income	Salary	\$250,000	2024	2038	2.00 %

Income types selected to start "At Retirement" begin the following month the client enters retirement. Income types selected to end at "Until Retirement" cease the end of the month the client enters retirement. All other income types start Jan 1 and end Dec 31 for the Age/Year selected.

Dividend strategies start Jan 1 and end Dec 31 for the Year selected.

#### **Government Benefits**

Client Name	Benefit Type	Description	Annual Amount	Start	End	Indexation Rate
Jane Stewart	CPP/QPP	Government Benefit	\$12,391	2040	2070	2.00 %
Jane Stewart	OAS	Old Age Security	\$10,580	2040	2070	2.00 %
Darryl Stewart	CPP/QPP	Government Benefit	\$11,909	2038	2068	2.00 %
Darryl Stewart	OAS	Old Age Security	\$10,169	2038	2068	2.00 %

#### Expenses & Outflows

Client Name	Expense Type	Description	Annual Amount	Start	End	Inflation Rate
Joint	Pre-Retirement	Pre-Retirement Expense	\$150,000	2024	2038	2.00 %
Joint	Retirement	Retirement Expense	\$150,000	2038	2068	2.00 %
Jane Stewart	Survivor's Expense	Survivor's Expense	\$120,000	2069	2070	2.00 %

Joint expenses selected to start "At Retirement" begin the following month the first client enters retirement. Joint expenses selected to end at "Until Retirement" cease the end of the month the first client enters retirement.

Expense types selected to start "At Retirement" begin the following month the client enters retirement. Expense types selected to end at "Until Retirement" cease the end of the month the client enters retirement. All other expense types start Jan 1 and end Dec 31 for the Age/Year selected.



### Wealth Management Dominion Securities

#### Savings

Client Name	Savings Type	Description	Annual Amount	Start	End	Indexation Rate
Darryl Stewart	Non-Registered Savings	Annual Savings Until Retirement	\$30,000	2024	2038	0.00 %
Jane Stewart	RRSP Maximum*	RRSP Maximum	\$16,200	2024	2040	2.00 %
Darryl Stewart	RRSP Maximum*	RRSP Maximum	\$29,210	2024	2038	2.00 %
Jane Stewart	TFSA Savings		\$6,000	2024	2070	0.00 %
Darryl Stewart	TFSA Savings		\$6,000	2024	2068	0.00 %

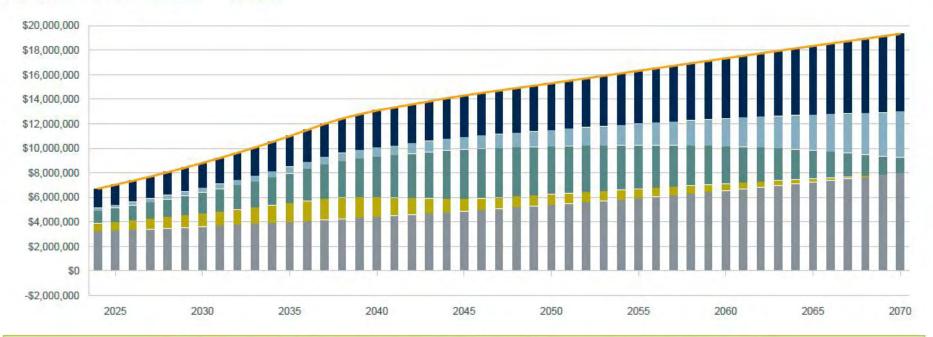
Joint savings selected to start "At Retirement" begin the following month the first client enters retirement. Joint savings selected to end at "Until Retirement" cease the end of the month the first client enters retirement.

Saving types selected to start "At Retirement" begin the following month the client enters retirement. Saving types selected to end at "Until Retirement" cease the end of the month the client enters retirement. All other saving types start Jan 1 and end Dec 31 for the Age/Year selected.

RRSP amounts entered that are greater than the available RRSP room will be ignored in the financial calculations. When 'RRSP Maximum' is selected the amount is based on 18% of the respective year's Employment and Rental income minus Pension Adjustment. DCPP-Employee, and DCPP-Employee amounts entered that are greater than the government contribution limits will be ignored in the financial calculations.

### Analysis

### Projected Net Worth - Graph



Based on the information provided, you may have sufficient investment capital to meet your anticipated income needs.

- Lifestyle Assets
- Non-Reg Assets
- RRSP/RRIF Assets
- TFSA Assets
- RESP Assets
- Locked-In Assets
- Net Corporate Assets
- Liabilities
  - Net Worth

This projection, along with the Projected Cash Outflow and the Projected Income and Distribution provides an overview of your ability to meet your spending goals. It is important to understand that the analysis is dependent upon many assumptions (e.g. tax rates, investment returns, etc.) and therefore must be viewed as only an estimate of your future situation and do not reflect future values or future performance of any investment.

This financial projection should be reviewed and updated regularly. You should not act or rely on this information without seeking the advice of an appropriate professional advisor.

#### Scenario

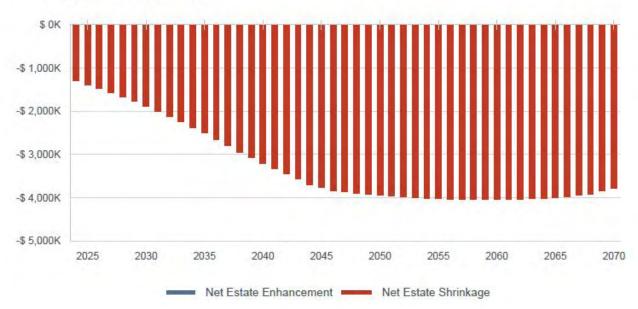
Retirement Age	65	65
Retirement Year	2040	2038
Life Expectancy	95	95
Expenses in Retirement	\$75,000	\$75,000
		and the second



#### Analysis

#### Combined Personal and Corporate Estate Impact Analysis

Combined Personal and Corporate Estate Impact Graph visualizes the projected estate tax liability on the accrued capital gains of the deemed sale of non-registered, real estate, lifestyle assets, corporate asset, and deregistration of registered accounts, net of any insurance proceeds.



The analysis estimates taxes and funeral costs less current life insurance (but not mortgage insurance) if you both die in any year.\* All values are rounded up to the nearest \$1,000.

#### Current Combined Estate Impact Analysis

The net decrease on your estate should you die immediately is: \$1,301,000\*\*

#### Estate Shrinkage At Survivor Life Expectancy (95)

The net decrease on your estate should the survivor die at age 95 is: \$3,791,000\*\*

#### Consideration - Maximum Combined Personal and Corporate Estate Shrinkage

The maximum estate shrinkage from 2024 to 2070 occurs in 2059 and is: \$4,050,000\*\*

### You may need additional insurance coverage

You should review this analysis with your advisor to determine what amount of estate shrinkage is tolerable within your estate plan.

\* Average funeral expenses are \$15,000 per person, indexed to inflation.

\*\* A reduction in the value of your estate is known as estate shrinkage. The calculation of the estate shrinkage consists of comparing the total of funeral expenses and income taxes payable to the amount of insurance coverage in place at death. Note that probate fees are not included in the analysis.

#### Key Takeaways

- 1. Everyone should have a financial plan that projects estate taxes owed at death
- 2. Figure out what your estate taxes owed will be BEFORE implementing strategies
- 3. If you want to book a free consultation, feel free to reach out to my team:

### Emmanuel Athanassakos, CIM, CFP

- emmanuel.athanassakos@rbc.com
- 416-699-4602
- 2 Bloor Street East, Suite 3000, Toronto, ON, M4W 1A8
- <u>www.emmanuelathanassakos.com</u>

### **Crystal Lake**

### **Community relevant Information**

### **Kinmount District Health Centre services update:**

- New Doctor Dr. Lesslie Ponraja replacing Dr.Mihu
- New Physiotherapist Vivian Wong Svoboda, Pt

Kinmount Farmers Market – Saturday 10 – 2pm
 Kinmount Model Railway Museum – Saturday 9 – 3pm

### **Crystal Lake**

# Questions?

### Contact us:

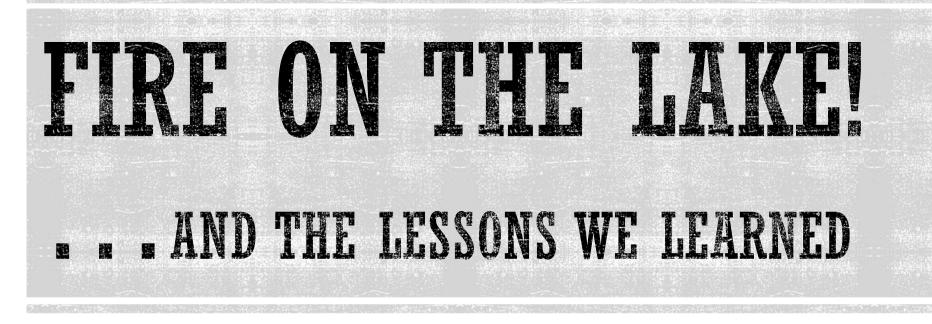


crystallakecottagers.ca

crystalclca

crystallakecommunityassoc@gmail.com

# **Meeting Adjourned**



JEFF MCINNIS, CLCA member, Crystal Heights







- Been on the lake since 2006, annual CLCA members
- Rebuilt in 2020 and more or less live here now full time
- Have had many, may campfires and yes, we get our annual burn permits <sup>(i)</sup>
- Consider this our home and love and respect nature, our environment and value our neighbors and friends
- Had a bad fire in our outbuildings (shed & woodshed) on March 19<sup>th</sup> of this year that we were <u>NOT PREPARED FOR</u>







### A FUN FAMILY ACTIVITY...

## AND IN AN INSTANT, THIS....









# MULTIPLE POINTS OF FAILURE.

- Open fire, too close to shed, woodshed and cottage
- Super windy day (weather was all over the map) so sparks blowing in all directions
- Shed contained multiple (way too many in one spot ) combustible items
  Paint & thinner, gas, propane tanks, gas blower, chainsaws, pressure washer, etc.
- Most all water hoses and accessories were packed away in the shed for winter
- Water lines & hose bibs all shut off from inside for the winter and not marked
- Fire extinguishers were old, un-maintained and basically useless for a big fire



## BUT WE GOT VERY VERY (VERY) LUCKY...

- Immediately called 911
- Put out the word on Facebook
- Neighbors happened to be up & came quickly by cars, sleds and UTV's
  - Shasky's, Hoods
- Lake was still frozen for faster access on sleds at UTC 's to help
  - Dettmen's, John & Rainey
- One hose in basement (by chance used to flood our lake rink), combined extinguishers (some worked, many did not), water buckets and shoveling snow at fire all helped to save the main cottage.
- Roads were in good shape so fire trucks from Galway made it in 25-30 mins

...so, we learned a few things to share







- In near perfect conditions, assuming you are there when a fire breaks out, you will have to battle to put out a fire for <u>at least 25-30 mins by yourself</u> before fire trucks arrive
- Cell phones phones charged, landlines
- Know your fire route number & tell your family members where to find it. (CLCA fridge magnets available)
- Know where and how to shut off breakers on hydro panel
- Have a yearly "fire plan" review with family members



# LESSONS LEARNED #2 - EXTINGUISHERS



- New "ABC" Fire extinguishers, placed in key positions around the cottage
- Accessible & marked
  - Out some outside of buildings
- 5lb and 10lb minimum (my opinion)
  - A small, "under counter" extinguisher might put out a large frozen pizza or small grease fire



- Temp range -50 to +49 Celsius
- Remember these need to be maintained. They need to be in the "green"
- Teach your family how to use the PASS Method.





## CHOOSING THE RIGHT EXTINGUISHERS



5 lb

10 lb

2 lb

**Stove** 

#### <u> 10-pound</u>

• **Best for:** Garage or home workshop, where a fire might grow in size before being noticed.

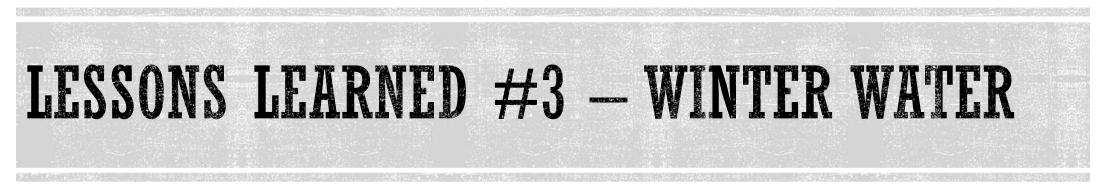
#### <u>5-pound</u>

- **Best for:** Quick grab in the kitchen or laundry room.
- 2-pound
- Best for: Car

#### Stove-top

• **Best for:** Mounting on range hood over stove. (Do not use over deep fryers; released chemical can splash grease and spread flames.)







- It took extra time for neighbors to find the shut off valves, hose, etc. so built a dedicated emergency box
- Clearly mark shut off valves inside the cottage for winter
- Make/print a shout off valve map and pin in a central location like furnace room or where your water tank is
- Have hoses dedicated to emergency with good nozzles that will give you some pressure
- If possible, invest in gas fire hose system (Minden Equipment Rental) sells these for \$1k-\$1.5k/system.



## LESSONS LEARNED #4 - STORING COMBUSTIBLE ITEMS





- Gas, oil, lighter fluid, lawn care products, and paints are just a few of the many hazardous solvents we stored in our shed, way to close to the cottage.
- We now store gas, propane, etc. in separate locations (outside), away from main cottage.
- BTW, propane tanks are very weather resilient and should never be stored indoors.
- Safely store gas powered tools in garage far from cottage and make sure they don't leak.
- Install F-E close to garage



# LESSONS LEARNED #5 - BUILD AN EMERGENCY FIRE BOX KIT



Pack these into a storage box and place outside:

- 100" non kinking hose
- High pressure nozzle
- Min 10lb extinguisher
- Gloves
- Electric Pressure Pump will help
- Escape ladder near windows if your place is 2-story







- 100 FT of 2" high pressure hose
- High pressure nozzle
- Will store at lake
- Gas powered
- Needs to be primed (2L Plastic Coke Bottle)
- Need a winter plan i.e. keep chain saw handy to make a hole in the ice
- Share with neighbors and practice how to use







- Neighbors & friends
- Amazing team from Trent Lakes Fire Rescue
  - This team needs on-going support
  - Funding & help recruiting
- Rebuild team:
  - Connell Homes
  - Austin Lumber
  - W&G Landscaping
  - Len Ashbridge
  - Trent Lakes Tree Service
  - Heritage Creations
  - Wyatt Electric





Everyone knows Crystal Lake is home to some of the best talent in Ontario's cottage country so here's your opportunity to **show us what you've got!** If you can sing or play an instrument or perform another special talent, then we want you!

Full stage, lights & sound system will be provided along with musical accompaniment (guitars) by Jeff & Anthony. (Practice sessions available on request)

This event is open to the whole lake and the show starts at 7pm sharp. 10-minute spots are limited to all Crystal Lakers 6 & up. If interested in participating, please direct message Mary-Beth Jones or Danise Worona on Facebook or email crystallakesgottalent@gmail.com

There will be an entrance fee of \$5/act and cash & food donations are encouraged with all proceeds going to support the Kinmount Food Bank

Hosted by the McInnis & Worona Families at the McInnis Cottage (North side of lake just before Ironmine Bay)

